

Tips: for Inviting on Zooms

- 1) Show up with your prospects
- 2) Use the chat on zoom to share POSITIVE testimonials as Zortt is presented
- 3) Zoom Presentations are not the time to ask questions – one off sidewinders
- 4) Be ready to follow up and talk to them after zoom
- 5) REMIND

Be sure to remind Prospects 15 minutes prios by sending a reminder text and zoom link:

"Hey ____ click this link in 30 minutes." I will see you there!"

MAGICAL STEP: "I will call you after the presentation."

CALL WITH A TESTIMONY/LEADER TO ASSIST (3 Way Call) after the webinar.

Connection calls create duplication and help your NEW PEOPLE receive the best service!

NOTE** This means you will need to be on the Zoom webinar with them! Watch and learn and call them back!

Leaders plug in to WIN. Decide today you are going to LEAD and duplicate.

Another tip: If there is no Zoom webinar scheduled or if the scheduled Zoom webinar does not fit (time) for your Prospect, then **SCHEDULE** a Zoom that fits their time. **YOU** do the Zoom.

Show your Me card or pull up zortt.com and log in **SHOW** them.

Leaders: Get a Zoom Account and learn to present the demonstration.

We can do zooms all day, everyday!